

UKLA Sponsorship 2024

UKLA Events are widely attended by leading industry professionals from the UK, Europe and beyond offering sponsors a unique opportunity to reach out and communicate with key decision-makers in the lubricants industry.

A range of tailor-made sponsorship and event packages have been designed specifically for our sponsors to optimise



Sponsorship of a UKLA event targets the people who matter to your business and benefits include:

- Direct access to key decision-makers in the industry
- Promote your company to industry leaders across the UK and beyond
- Strengthen your brand through association with the leading trade association for the sector
- Raise the profile of your organisation within the lubricants sector
- Integrate sponsorship of a UKLA event with your marketing communications programme
- Target important prospects and potential customers from within the sector

UKLA - the voice of the UK Lubricants Industry

The United Kingdom Lubricants Association is the trade body for the sector, representing the majority of the UK lubricants industry. Each year we host hundreds of industry leaders and sector professionals at a comprehensive range of networking events.

Sponsors that have supported our events include Multisol, IMCD, Avista Green, Chevron Base Oils, Infineum, MKR, Ergon, Krahn UK, Moove, Olyslager, Oats and Quaker Houghton.

The UKLA Annual Dinner

The UKLA Annual Dinner is the most prestigious networking event in the European Lubricants Industry social calendar and the social high point of the year. This is the perfect opportunity to entertain customers and suppliers and positively influence the industry's key stakeholders. Sponsorship of this event offers an exciting opportunity to put your company's message in front of this exclusive and prestigious audience.



Annual Dinner Headline Sponsor

Package includes:

- Headline branding on all pre and post Annual Dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Acknowledgement as Headline Sponsor in the Annual Dinner Programme and in the opening address
- The exclusive opportunity to distribute a corporate gift on the night
- A full page colour advert in the Annual Dinner programme – inside front cover
- Brand/advert to appear on screen graphics during the evening at an up-weighted ratio with other sponsors
- Link from the UKLA Annual Dinner website to your company website
- A company representative to propose Grace
- Four invitations to the VIP Reception

Cost of Headline Sponsorship £6,950 + VAT With Table Option £9,450 + VAT

Annual Dinner Speaker Sponsor

Package includes:

- Branding on all pre and post dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Sponsor acknowledgement in the Annual Dinner Programme
- A full page colour advert in the Annual Dinner programme
- Brand/advert to appear on screen graphics during the evening
- Brand to appear exclusively on screen graphics during the speaker slot
- Link from the UKLA Annual Dinner website to your company website

Cost of Speaker Sponsorship £4,550 + VAT With Table Option £6,950 + VAT

Annual Dinner General Reception Sponsor Package includes:

- Branding on all pre and post dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand to appear exclusively on screen graphics in the reception area
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of General Reception Sponsorship £2,750 \pm VAT With Table Option £4,950 \pm VAT



The UKLA Annual Dinner

continued

Annual Dinner Entertainment Sponsor

Package includes:

- Branding on all pre and post dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of Entertainment Sponsorship £1,850 ${\scriptscriptstyle +\ VAT}$ With Table Option £4,200 ${\scriptscriptstyle +\ VAT}$

Annual Dinner Programme Sponsor Package includes:

- Branding on all pre and post Annual Dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Sponsor acknowledgement in the Annual Dinner Programme
- One full page colour advert in the Annual Dinner Programme in a premium position
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of Programme Sponsorship £2,750 + VAT With Table Option £4,950 + VAT

Annual Dinner VIP Reception Sponsor Package includes:

Branding on all pre and post dinner publicity

- Option of a table to seat 10 guests in a prime location with a generous wine package
- Sponsor acknowledgement in the Annual Dinner Programme
- Your brand to appear exclusively on screen graphics in the VIP reception area
- Two Invitations to the VIP Reception
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of VIP Reception Sponsorship £1,850 + VAT With Table Option £4,200 + VAT

Annual Dinner A.V. Sponsor

Package includes:

- Branding on all pre and post Annual Dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Bespoke branding in a prime and exclusive location at the venue
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of AV Sponsorship £2,995 + VAT With Table Option £5,450 + VAT

Annual Dinner Lounge Bar Sponsor (this is the post dinner reception) Package includes:

- Branding on all pre and post Annual Dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Bespoke branding on the LED screen in the bar area.
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of Lounge Bar £2,750 $\scriptscriptstyle{+}$ VAT With Table Option £4,950 $\scriptscriptstyle{+}$ VAT



The UKLA Annual Dinner

continued

Annual Dinner General Sponsor

(max of 5) Package includes:

- Branding on all pre and post Annual Dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of General Sponsorship £1,850 + VAT With Table Option £4,200 + VAT

Annual Dinner UKLA President's Award

Package includes:

- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the evening
- Brand on winner's trophy

Cost of Award Sponsorship £1,000 + VAT

Annual Dinner Décor Sponsor

Package includes:

- Branding on all pre and post Annual Dinner publicity
- Option of a table to seat 10 guests in a prime location with a generous wine package
- Bespoke branding in a prime location at the venue
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the evening
- Link from the UKLA Annual Dinner website to your company website

Cost of Décor Sponsorship (with one canvas wall) £2,250 + VAT With Table Option (with one canvas wall) £4,890 + VAT

Annual Dinner Young Employee of the Year Award

Package includes:

- Brand to appear on call for entries including Lube advert
- Sponsor acknowledgement in the Annual Dinner Programme
- Brand/advert to appear on screen graphics during the
- Brand on winner's trophy

Cost of Award Sponsorship £1,300 + VAT

Annual Dinner Branding Opportunities

Bespoke Labelled Water Bottles

Your Company Brand on the water bottles served at the table during the evening

£950 + VAT



The Spring RAF Lunch

The Spring RAF Lunch is held each year at the RAF Club in London's Piccadilly. This really is the Lubricant Industry's most exclusive lunch. Tickets are strictly limited, guaranteeing you an audience of decision makers and industry figure heads.



Spring RAF Lunch in Association with...

Package includes:

- Headline branding on all pre lunch publicity, invitations and tickets
- A table to seat 12 guests at the lunch
- Acknowledgement as the headline sponsor in menu booklet and the President's address
- The opportunity to distribute a corporate gift to all guests

Cost of RAF Lunch Sponsorship £3,550 + VAT With Table Option £4,450 + VAT

Spring RAF Lunch Reception Sponsor

Package includes:

- Branding on all pre lunch publicity and invitations
- Branding in the networking booklet
- Branding on the seating plan

Cost of RAF Lunch Reception Sponsorship £1,350 + VAT With Table Option £2,250 + VAT

The UKLA Golf Day

A UKLA tradition and excellent networking opportunity, the UKLA Golf Day offers something for everyone.

Golf Day Headline Sponsor

Package includes:

- Headline branding on all pre and post Golf Day publicity
- Headline branding on the Golf Day Programme
- Headline branding on all Golf Day signage and posters during the event

Cost of Golf Day Headline Sponsorship £3,000 + VAT

Golf Day Drinks Buggy Sponsorship Package Includes:

- Branding on the UKLA Golf Day web page
- Branding on the Golf Day Programme
- Branding on the Golf Day Drinks Buggy

Cost of Golf Day Drinks Buggy Sponsorship £300 + VAT

Golf Day Dinner Sponsor

Package includes:

- Branding on the UKLA Golf Day web page
- Branding on the Golf Day Programme
- Branding on the menu cards

Cost of Golf Dinner Sponsorship £695 + VAT

Golf Day Prizes

Choose from:

Nearest the Pin Fairway Cup
Longest Drive Castrol Shield
Edgar Vaughn Earnest Newton
Great Bridge Cup

Package Includes:

- Branding on the UKLA Golf Day web page
- Branding on the Golf Day Programme

Cost of Prize Sponsorship £200 + VAT

Golf Day Refreshment Sponsor

Package includes:

- Branding on the UKLA Golf Day web page
- Branding on the Golf Day Programme
- Branding on the Half Way House Vouchers

Cost of Half Way House Sponsorship £475 + VAT

The Autumn Northern Lunch

The Autumn Northern Lunch has become a firm favourite in the social networking calendar since being reintroduced in 2012. This event usually follows the UKLA AGM and the number of attendees is around 120. There is a networking drinks reception followed by a formal lunch and a speaker. A great venue to entertain customers or suppliers or to come to meet like-minded industry professionals.

Autumn Northern Lunch in Association with...

Package includes:

- Headline branding on all pre lunch publicity, invitations and tickets
- A table to seat 10 guests at the lunch.
- Acknowledgement as the headline sponsor in menu booklet and the President's address
- The opportunity to distribute a corporate gift to all guests

Cost of Northern Lunch Sponsorship £3,550 + VAT

With Table Option £4,450 + VAT

Autumn Northern Lunch Wine Sponsor Package includes:

- Branding on all pre lunch publicity, invitations and tickets
- Branding in the menu and networking booklet
- Branding on the seating plan

Cost of Northern Lunch Wine Sponsorship £999 + VAT

With Table Option £1,850 + VAT

Autumn Northern Lunch Speaker Sponsor Package includes:

- Branding on all pre lunch publicity, invitations and tickets
- Branding in the menu and networking booklet
- Branding on the seating plan

Cost of Northern Lunch Speaker Sponsorship £1,350 + VAT

With Table Option £2,250 + VAT

Autumn Northern Lunch Reception Sponsor Package includes:

- Branding on all pre lunch publicity, invitations and tickets
- Branding in the menu and networking booklet
- Branding on the seating plan

Cost of Northern Lunch Reception Sponsorship £1,350 + VAT With Table Option £2,250 + VAT

Other Sponsorship Opportunities:

Sponsored Link on UKLA Website

Cost £1,250 per annum + VAT

UKLA Newsletter Sponsorship

Your brand and strapline on the top left hand corner of the monthly UKLA Newsletter plus other adhoc email broadcasts throughout a 12 month period.

Cost of 12 months sponsorship of UKLA Newsletter: £1,250 + VAT

Notes: Pre and post event publicity includes sponsor branded advertising on the UKLA website and on UKLA emails, where applicable adverts in Lube Magazine and on UKLA Newsletters. Sponsor branding is also used on event tickets, networking booklets given out to all attendees, seating plans and menu booklets. Post event articles in Lube Magazine include sponsor branding where space permits.